

# Weekly Leader Board

#### FOR THE WEEK ENDING

March 16, 2014

General Agencies Combined Health/Life

### Diamond Producers (\$50,000 & Above)

Ahlbum, Jon	The Ahlbum Group	\$33,808	1
Gold Producers (\$10,000 - \$30,000)			
Mednick, Scott E.	Professional Insurance Systems of Florida	\$27,733	
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$14,652	
Shackelford, Edward L.	The Assurance Group, Inc.	\$13,128	
Concklin, Ron	Rosenberg-Concklin, Inc.	\$12,595	
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$12,144	!
American Eagle Consultants, Inc.		\$10,719	
Alan, Stuart	Senior Care Insurance Center	\$10,236	
Silver Producers (\$5,000 - \$10,000)			
Diaz, Jesus Jr.	Diaz Insurance Agency	\$9,732	
Sheldon, Paul T.	Paul Sheldon Insurance & Benefits Planning	\$9,204	
Heller, Mark	Heller Insurance Agency	\$8,916	
Lemar, Mike	Sunshine State Agency	\$8,910	
Faust, Martin W.		\$6,320	
,	Faust Insurance Agency		
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$6,204	
Bowling, Kenneth R.	The Benefit Exchange	\$5,784	
Robbins, Philip L.	Robbins Insurance Agency	\$5,040	
Bronze Producers (\$2,500 - \$5,000)			
Schwartz, Richard S.	Insurance Center of S. Florida	\$4,863	
Maisonet, Joseph	Maisonet Insurance Agency	\$4,860	
Bowes, Richard	Bowes Insurance Agency	\$4,716	
Schroeder, Shawn T.	Jack Schroeder & Associates, Inc.	\$4,620	
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$4,396	
Clark, John W.	Clark Insurance Agency	\$4,296	
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$4,274	
Senior Services of North America, Inc.	Deveniel les venes Arenev	\$3,900	
Borowick, Jeffrey M.	Borowick Insurance Agency	\$3,892	
Maisto, Stephen	Maisto Insurance Agency	\$3,840 \$3,506	
Baacke, Brian W. Paladin One Insurance Services, Inc.	Baacke Insurance Agency	\$3,596 \$3,576	
Butcher, Mark	Rutcher Incurance Agency	\$3,528	
Marma, Albert	Butcher Insurance Agency Marma Insurance Agency	\$3,192	
Gassett, Kristin	Gassett Insurance Agency	\$3,166	
Reardon, John J.	Senior Healthcare Benefits Group	\$3,072	
Hall, George A.	Hall Insurance Agency	\$3,060	
Steen, Orion A. III	Steen Insurance Agency	\$3,053	
Hatton, Catherine E.	Long Island Insurance Solutions	\$2,996	
Wroblewski, Robert M.	SOS Insurance Group	\$2,952	
Dworkin, Earl D.	Dworkin Insurance Agency	\$2,928	
Hancock, Frances L.	Hancock Insurance Agency	\$2,867	
Schuler, James F.	Consumer Group Services, Inc.	\$2,846	
Adelson, Andy G.	Adelson Insurance Agency	\$2,844	
Barrowman, Jeffrey A.	Barrowman Insurance Agency	\$2,844	
Natelson, Gerald B.	Natelson Insurance Agency	\$2,844	
Sklar, Susan T.	Sklar Insurance Agency	\$2,844	
Daniels, David K.	David K. Daniels & Associates	\$2,756	
Victorson Associates, Inc.		\$2,700	
Rentner, Cary	Rentner Insurance Agency	\$2,629	

## Writing Agents

**Combined Health/Life** 

### Diamond Producers (\$20,000 & Above)

### Platinum Producers (\$15,000 - \$20,000)

### Gold Producers (\$10,000 - \$15,000)

Sakharoff, Richard D.	14,652 13,068	Laughlin, James A. Ahlbum, Tim	12,313 11,112		
Sachs, Kerry					
Silver Producers (\$5,000 - \$10,000)					
Diaz, Jesus Jr.	9,732	Kingsley, Beverly J.	7,091		
Henning, Sonny A.	9,528	Minervini, Debra A.	6,960		
Sheldon, Paul T.	9,204	Parker, Lisa M.	6,320		
Enns, Henry W.	8,988	Dellinger, William H. II	5,796		
Heller, Mark	8,916	Day, Delores A.	5,784		
Stevens, Ray	7,320	Rush, Timothy T.	5,328		
Bronze Producers (\$2,500 - \$5,000)	)				
Chapman, Frederic	4,860	Gassett, Kristin	3,166		
Bowes, Richard	4,716	Schwartz, Matthew	3,084		
Ahlbum, Jon	4,704	Jonza, John P.	3,072		
Kempler, Gary S.	4,620	Hall, George A.	3,060		
Jaffe, Joseph A.	4,488	Steen, Orion A. III	3,053		
Holzman, Robert	4,272	Douglas, Bonnie R.	3,024		
Ripley, John E.	4,032	Fuller, Bret A.	3,008		
Applebaum, William	3,948	Hirsch, Susan	2,976		
Lawrence, Kevin	3,900	Dworkin, Earl D.	2,928		
Borowick, Jeffrey M.	3,892	Robbins, Philip L.	2,928		
Maisto, Stephen	3,840	Hancock, Frances L.	2,867		
Bono, Peter F.	3,768	Taylor, Bruce	2,846		
Russo, Christopher J.	3,576	Adelson, Andy G.	2,844		
Shusterman, Nathan	3,568	Barrowman, Jeffrey A.	2,844		
Morris, Jason	3,564	Davis, Lisa M.	2,844		
Zum Tobel, Marc G.	3,552	Holeve, Bernard B.	2,844		
Butcher, Mark	3,528	Jennings, Christopher G.	2,844		
Catron, Edward A.	3,528	Kilgore, Adam Jr.	2,844		
Campana, Diana M.	3,480	Lemar, Fred W. Jr.	2,844		
Serr, Jennifer	3,396	Sklar, Susan T.	2,844		
Gold, Matthew	3,304	Dyce, Leopold A. Jr.	2,756		
Alan, Stuart	3,276	Gurevich, Ilya	2,700		
Gordon, Aaron	3,276	Powers, George J.	2,676		
Marma, Albert	3,192				



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